



Agenda Cover Memorandum

Meeting Date: November 14, 2016

Meeting Type: Committee of the Whole City Council Budget Workshop

Item Title: Approve a Contract and Purchase Order for the Purchase of a 2018 Pierce Enforcer Pumper from Global Emergency Products in an amount not to exceed \$550,000.00.

Item Type: Transfer Budget Amendment Purchase Order Other

Action Requested: Approval For Discussion Feedback Requested For Your Information

Staff Contact: Paul Lisowski Phone #: (847) 318-5259 Email: plisowski@parkridged.org

Background:

As discussed in the September 12, 2016 Committee of the Whole Meeting, the Fire Department was awarded a grant to purchase a new fire engine. Staff issued a Request for Proposal for a FIRE APPARATUS PUMPER PURCHASE FD-FY17-02 on Thursday, October 13, 2016 in Pioneer Press. Twenty-three (23) firms registered via the City web site. At the public bid opening on Friday, November 4, 2016, one (1) bid was opened and read aloud.

Staff recommends that the contract be awarded to the lowest responsive and responsible bidder: Global Emergency Products, 1401 N. Farnsworth Ave., Aurora, IL 60505. They are the authorized dealer for Pierce Fire apparatus. The Fire Department has owned Pierce fire engines in the past and we are very satisfied with their performance and durability.

The price they have listed on the proposal attached to this memo is \$539,700.00 The grant award from FEMA allows for a total purchase price of \$550,000.00, where FEMA is responsible for \$500,000.00 and the City of Park Ridge is responsible for \$50,000.00. These engines are highly customizable and Fire Department Staff is requesting PO authority up to the full amount of \$550,000.00. As this fire engine is being constructed, there may be options that are available to be added onto our vehicle that would cost additional money. This is why we are asking for the authority to spend up to the maximum allowable amount of \$550,000.00. Some examples of possible options to be added on are safety or functional features that may be available between now and the build out date of Spring of 2018.

We are not able to utilize the prepayment option on this purchase. FEMA will not advance the funds to us until the vehicle is ready for delivery and they do not recommend that grantees prepay for vehicles using their own money.

The \$50,000.00 matching portion of this grant is not due until later in FY18 and will be budgeted for in the upcoming FY18 City Budget. The City's portion will not be more than \$50,000.00.

Recommendation: Approve a Contract and Purchase Order for the Purchase of a 2018 Pierce Enforcer Pumper from Global Emergency Products in an amount not to exceed \$550,000.00.

Does Action Require an Expenditure of Funds: Yes No

If Yes, Total Cost: \$550,000.00 (City of Park Ridge portion is \$50,000.00)

If Yes, is this a Budgeted Item: Yes(FY18) No Requires Budget Amendment

If Budgeted, Budget Code (Fund, Dept, Object) 551-6020-990400 (FY18)

Attachment:

- Proposal from Global Emergency Products
- Scorecard



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1401 N. Farnsworth Ave.
Aurora, Illinois 60505
(800) 582-8818

October 27, 2016

City of Park Ridge
505 Butler Place
Park Ridge, IL 60068

Subject: **Proposal for One (1) Pierce Enforcer Pumper
Bid/Proposal #708**

Dear City of Park Ridge,

With regard to the above subject, please find attached our completed proposal.
Pricing, is as follows, including 100% prepay option.

Pricing Summary:

Sale Price – **\$539,700.00**

Pricing Options:

- a. FRC Insight Ultimate Flow and pressure meters for all discharges: **Add \$15,200.00**
- b. Three (3) year bumper-to-bumper warranty: **Add \$6,468.00**
- c. Five (5) year bumper-to-bumper warranty: **Add \$23,476.00**
- d. Ten (10) year bumper-to-bumper warranty: **Add \$56,276.00**

Estimated Unit Weight:

GVW Rating: 44,000

100% Performance Bond:

Should the City of Park Ridge elect to have us provide a Performance Bond, \$1,620.00 will need to be added to the above price.

100% Prepayment Option:

Should the City of Park Ridge elect to make a 100% prepayment at contract execution, a discount of **(\$17,314.00)** can be subtracted from the above "Sale Price" resulting in a revised contract price of **\$522,386.00 OR \$524,006.00 with Performance Bond.**

Terms and Conditions:

- Taxes – Not Applicable
- Freight – F.O.B. – Park Ridge, IL
- Terms – Net due upon factory exit. Net due at Contract signing for **Prepay discount** to be applicable.
- Delivery – 9 - 10 months from receipt and acceptance of contract.



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Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid for 90 days.

We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 630-303-8776 or jkenna@gep3.com.

We wish to thank the City of Park Ridge for the opportunity to submit our proposal.

Respectfully,

John Kenna
Apparatus Sales
Global Emergency Products

**FIRE APPARATUS PUMPER PURCHASE FD-FY17-02
SCORECARD BID TABULATION**



**Global Emergency Products
1401 N. Farnsworth Ave.
Aurora, IL 60505**

CRITERIA	AVAILABLE POINTS
General Firm Qualifications, including References*	10
Total Cost	90
	100

10
90
100

* If a bid does not meet acceptable standards due to lack of adherence to specification, reference check, etc., the bid would be deemed non-responsive.

TOTAL COST (WEIGHTED AGAINST LOWEST BIDDER)

Global Emergency Products 1401 N. Farnsworth Ave. Aurora, IL 60505
Unit Price
up to \$550,000.00
100%
90

Items
PIERCE PUMPER
Weighted Percentage
Points Awarded