



# Agenda Cover Memorandum

Meeting Date: November 21, 2016

Meeting Type:  Committee of the Whole  City Council  Budget Workshop

Item Title: Approve the Purchase Order for the Purchase of a 2017 Ford F550 Ambulance 4x2 Chassis on a Custom Horton Conversion with Stryker Power Cot and Stryker Power Load and Extended Warranties to Foster Coach Sales, Inc. in the amount of \$249,983.00.

Item Type:  Transfer  Budget Amendment  Purchase Order  Other

Action Requested:  Approval  For Discussion  Feedback Requested  For Your Information

Staff Contact: Paul Lisowski Phone #: (847) 318-5259 Email: plisowski@parkridgefd.org

Background:

The Fire Department is seeking to replace the third and final ambulance in our fleet, vehicle F32. Last year we took delivery of two new ambulances and this year we have budgeted for the replacement of this last ambulance. The ambulance that is being replaced is ten years old and has almost 63,000 miles on it.

The selection of this vendor was confirmed with the Procurement Officer. The Northwest Municipal Conference Suburban Purchasing Cooperative (SPC), through its competitive bid process, selected Foster Coach Sales of Sterling, IL as being the lowest responsible bidder for the 2017 Ford F550 Ambulance. SPC awarded Contract #133 that is effective through October 1, 2017.

The total price of this vehicle includes a Stryker Power Cot and Stryker Power Load system and extended warranties. These are the same cots and loading systems that are in the other two ambulances and staff recommends using Stryker again in this ambulance for safety, performance, and uniformity. The Foreign Fire Tax Board has again offered to offset some of these costs by paying for the power cot and warranty with their own funds, in the amount of \$23,328.00. The attached invoice from Foster Coach is for the full amount of \$273,311.00, but the City's portion is only \$249,983.00. This includes all upfitting costs as well, so the entire purchase will come in under the budgeted amount of \$250,000.00 and will come from MERF funds.

This was discussed at the November 14, 2016 Committee of the Whole meeting and passed unanimously 6-0.

Recommendation: Approve the Purchase Order for the Purchase of a 2017 Ford F550 Ambulance 4x2 Chassis on a Custom Horton Conversion with Stryker Power Cot and Stryker Power Load and Extended Warranties to Foster Coach Sales, Inc. in the amount of \$249,983.00.

Does Action Require an Expenditure of Funds:  Yes  No

If Yes, Total Cost: \$249,983.00

If Yes, is this a Budgeted Item:  Yes  No  Requires Budget Amendment

If Budgeted, Budget Code (Fund, Dept, Object) 551-6020-990400

Attachment:

- Quotation from Foster Coach Sales, Inc.

**FOSTER COACH SALES, INC.**

903 Prosperity Drive Street P.O. Box 700  
Sterling, Illinois 61081

Phone: (815) 625-3276  
(800) 369-4215  
Fax: (815) 625-7222  
Web site: www.fostercoach.com

**PF00756**

**QUOTATION**

TO: PARK RIDGE FIRE DEPARTMENT  
1000 N GREENWOOD AVE  
PARK RIDGE, IL 60068

DATE: 10/26/16

ATTN: TIM NORTON

REFERENCE: NEW AMBULANCE

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below and on the reverse side hereof.

| QTY.                     | DESCRIPTION   | EACH          | NET PRICE     |
|--------------------------|---|---------------|---------------|
| 1                        | 2017 FORD F550 4X2 CHASSIS ON A CUSTOM HORTON<br>CONVERSION PER CUSTOMER SPECIFICATIONS | \$ 229,004.00 | \$ 229,004.00 |
|                          | OPTION  |               |               |
|                          | PREPAYMENT DISCOUNT   | \$ -5,646.00  | \$ -5,646.00  |
| 1                        | INSTALL STRYKER POWER LOAD  | \$ 1,500.00   | \$ 1,500.00   |
| 1                        | STRYKER POWER COT AND POWER LOAD SYSTEM<br>WITH EXTENDED WARRANTIES                     | \$ 48,453.00  | \$ 48,453.00  |
|                          |   | \$ Total      | \$ 273,311.00 |
| ACCEPTED BY: _____       |   |               |               |
| TITLE: _____ Date: _____ |   |               |               |

ESTIMATED DELIVERY:  
8-9 MONTHS DEPENDING ON CHASSIS

PROPOSED BY:   
P.J. FOSTER, VICE PRESIDENT OF SALES