



Agenda Cover Memorandum

Meeting Date: February 6, 2017

Meeting Type: Committee of the Whole City Council Budget Workshop

Item Title: Approve the purchase order for one Holmatro Rescue System Pump and bracket accessories from A.E.C. Fire Safety and Security, Springfield, IL in the amount of \$7,258.00.

Item Type: Transfer Budget Amendment Purchase Order Other

Action Requested: Approval For Discussion Feedback Requested For Your Information

Staff Contact: Paul Lisowski Phone: (847) 318-5259 Email: plisowski@parkridgefd.org

Background:

The Fire Department needs to replace the pump for our hydraulic rescue tools. These rescue tools, sometimes referred to as the "Jaws of Life", are most often used by our personnel to extricate people from serious motor vehicle accidents. The pump that we need to replace powers these rescue tools. The current pump is almost ten years old and has been out of service due to multiple repairs frequently over the past couple years. It is no longer reliable to be used and is at the end of its service life. We are looking for approval to purchase a new pump which should have an expected service life of approximately ten years.

We currently own the Holmatro brand of rescue tools and require a Holmatro pump to power these tools. Holmatro only has one authorized sales and service dealer for our geographic area (letter attached). The authorized dealer for our area is A.E.C. Fire, Safety and Security in Springfield, IL.

Since this is a sole source item and the purchase amount is over \$5,000.00, Staff is required to bring this procurement to the Finance Committee for approval. This memo was posted on the City website and emailed to the aldermen on Friday January 13, 2017. The Procurement Officer published notice of intent to use sole source procurement on the City website on Friday January 13, 2017. The Finance Committee may grant approval for sole source procurement by a 2/3 majority approval by all Aldermen.

This was discussed at the January 23, 2017 Committee of the Whole meeting and passed unanimously 5-0.

Recommendation:

Approve the purchase order for one Holmatro Rescue System Pump and bracket accessories from A.E.C. Fire Safety and Security, Springfield, IL in the amount of \$7,258.00.

Budget Implications:

Does Action Require an Expenditure of Funds: Yes No

If Yes, Total Cost: \$7,258.00

If Yes, is this a Budgeted Item: Yes No Requires Budget Amendment

If Budgeted, Budget Code (Fund, Dept, Object): 100-2023-952000

Attachment(s), if any:

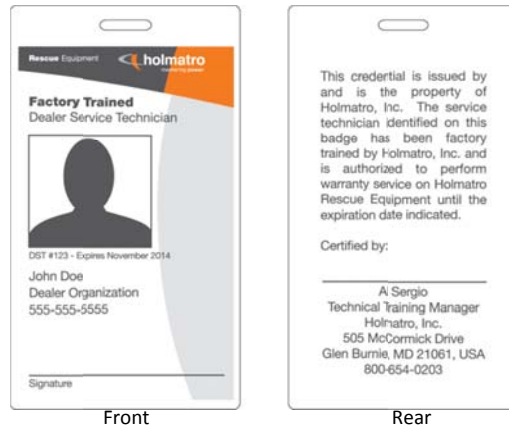
- Sole Source Letter
- Quote from A.E.C.

July 1, 2015

Dear Holmatro Rescue Tool Customer:

Thank you for putting your trust in Holmatro® Rescue Tools to serve the rescue needs of your community. To best support the needs of customers like you, Holmatro trains authorized dealer personnel to become Dealer Service Technicians (DSTs) who are authorized to perform service and maintenance on behalf of Holmatro. Holmatro dealers are required not only to invest in the initial training but to return to our factory in Glen Burnie, MD every two years in order to maintain their certification as DSTs. Holmatro issues a photo credential to all authorized DSTs upon successful completion of training. These credentials have an expiration date, after which the holder of the credential is no longer authorized to perform repairs on your Holmatro equipment. You should ask to see the technician's credential to ensure that only a current, authorized DST will be working on your rescue equipment. Important: our warranty (copy attached) excludes *"any damage caused by repairs performed by persons other than a Holmatro® service center or an official Holmatro® factory-trained distributor...parts other than genuine Holmatro® parts..."* or *"...neglected reasonable maintenance."*

The Official DST credential looks like this:



This letter is to certify in writing that as of this date, the Holmatro® Factory-Authorized Sales and Service Dealer for your area is:

A.E.C. Fire-Safety & Security
3003 Stanton Street
Springfield, IL 62703
www.aecfire.com
President: Mr. John Archer
Tel: 800-422-2144

Please contact them to schedule all required service & maintenance so your tools are always in mission ready condition. **Holmatro® - You Can Count On Us for Life.**

Sincerely,

Tony Barboa
National Sales Manager



Fire • Safety • Security

3003 Stanton Ave.

Springfield, Illinois 62703

1-800-422-2144 or 217-529-3003

Proposal

November 22, 2016



To: J.D. Bruchsaler
PARK RIDGE FIRE DEPARTMENT
901 Devon Ave.
Park Ridge, IL 60068
847-318-5283 Email: Jbruchsaler@parkridgefd.org

Salesperson	Job	Shipping Terms	Payment Terms	Valid for
Olsen	Holmatro Rescue System	Invoiced Separately	Upon Invoice	30 Days

Qty	Part #	Description	Unit Price	Line Total
		J.D.: A.E.C. is pleased to forward our Proposal as requested, regarding the update to our proposal dated Sept. 28, 2016.		
		We agree to provide the following:		
1.00	158.152.178	Holmatro Rescue System, Pump, Model SR-20-PC-2, CORE Technology, DUO output Honda engine powered unit		\$ 6,927.00
1.00	150.062.190	Holmatro Rescue System, Adapter for bracket mounting, attaches to Holmatro pump model SR-20-PC-2		\$ 102.00
1.00	150.062.188	Holmatro Rescue System, Quick Release bracket, Model QR-2 Locking Bracket. Mounts to vehicle to allow quick release of pump when needed.		\$ 229.00
		THANK YOU FOR THIS OPPORTUNITY TO BE OF SERVICE!		

From: **SCOTT OLSEN OR JOHN ARCHER**

\$ 7,258.00

Accepted by: _____

Date: _____

Freight is F.O.B. Manufacturer's Warehouse and not included in proposed price unless noted. Credit Terms are net 15 days from the date of invoice W.A.C. A late fee of 1.5% will be added to all past due accounts. Buyer is responsible for return check fees and collection costs including reasonable attorney fees incurred in the event it becomes necessary to seek collection of its account. Delivery dates are approximate. An order once accepted by the seller cannot be cancelled by the buyer except upon terms agreed to in writing including the seller's cancellation charge. Returns are made on a case by case basis. Most manufacturers charge a 15 - 20% restocking fee. Approval must be obtained prior to return. Unless otherwise noted, applicable sales tax not included. Proposal is valid for 30 days unless otherwise specified.

FAX SIGNED PROPOSAL TO 217-529-3233

www.aecfire.com

