

City Council Agenda Cover Memorandum

Meeting Date: February 6, 2012

Item Title: Approve Payment to Sentinel Technologies, Inc

Action Requested:

Approval

For discussion

Feedback requested

For your information

Staff Contact: Diane Nelson

Phone Number: 847-318-5221

Email Address: dnelson@parkridge.us

Background:

We successfully completed a licensing evaluation project with Sentinel Technologies and need to move into the next phase of our virtualization implementation. We need to begin the setup of the virtualized desktop environment. Sentinel Technologies has given us a proposal to design, install, implement and train on the desktop virtual environment for a fixed fee project of \$12,482. In addition, they identified in the previous evaluation the need to purchase additional licensing in the amount of \$4,113. that is necessary for virtualization.

Since we don't have to purchase the licensing from Sentinel, we got additional online quotes for the required software. Sentinel was the lowest price for the software required.

Recommendation:

Recommended motion is:

Authorize payment of \$16,595 to Sentinel Technologies, Inc; 2550 Warrenville Road; Downers Grove, Illinois 60515 comprised of \$12,482 for the implementation project and \$4, 113. for software licenses.

Budget Implications:

Does Action Require an Expenditure of Funds: Yes No

If Yes, Total Cost: \$16, 595.

If Yes, is this a Budgeted Item: Yes No

If Budgeted, Budget Code (Fund, Dept, Object) 100-1025-9485-00

Attachments:

- Appendix B, quote for Services



s e n t i n e l

APPENDIX B

Customer Name: City of Park Ridge

Street Address: 505 Butler Place

City, State, Zip: Park Ridge, IL 60068

The Agreement referenced below by and between Sentinel Technologies, Inc., (Contractor) with principal offices at 2550 Warrenville Road, Downers Grove, Illinois 60515, and City of Park Ridge (Customer) with principal offices at 505 Butler Place, Park Ridge, IL 60068 is hereby amended to include the following:

Commencement Date Agreement No. Addendum No. 003 r4

Customer agrees to pay Contractor for services in accordance with the following schedule:

City of Park Ridge is looking to consolidate their desktop environment VMware VIEW based virtual environment. Sentinel Technologies will help transition this move by architecting, designing and implementing a Pilot solution for about 30 desktops. This pilot solution will lay the foundation for a more phased approach to bring in more desktops in the future.

It is the intent of this engagement to provide a View Virtual Infrastructure installed to best practices and ready for production computing. In the process knowledge transfer of general administration tasks and the environment will be provided to prepare the customer staff moving forward after the engagement.

View Premier Upgrade

UPGRADE VIEW 5 ENTERPRISE TO PREMIER UPGRADE 10PK	\$2,277
PROD SNS FOR VIEW 5 PREMIER BUNDLE 10PK BUNDLE FOR 1YR	\$1,836
Sentinel Professional Services	\$12,482
Project Total	\$16,595

Payment Terms: Labor – Net 30, Non-labor – 50% at contract, balance upon delivery for staging or to Customer location, whichever occurs first.

For products purchased pursuant to this agreement, Contractor agrees to provide storage at no additional charge for up to 120 days. If the storage period exceeds 120 days, Customer agrees to the following: a.) Customer will be responsible to pay a commercially reasonable rate for storage of purchased products from that point forward, b.) Customer will be invoiced and will be responsible to pay the unpaid balance for any products purchased from Contractor that have not been paid in full and, c.) Ownership will transfer from Contractor to Customer.

Services are quoted at a standard rate for labor from 9:00 a.m. – 5:00 p.m. If customer requires, Contractor can perform some of these services after hours at an overtime labor rate.



sentinel

Fixed Price

For the charges listed above, the Contractor shall furnish all of the materials and perform all of the work shown on the drawings and/or described in the specifications entitled Appendix A, as annexed hereto as it pertains to work to be performed at designated customer locations. Any alteration or deviation from the above specifications, including but not limited to any such alteration or deviation involving additional material and/or labor costs, will be executed only upon a written order for same, signed by Customer and Contractor, and if there is any charge for such alteration or deviation, the additional charge will be added to the contract price detailed above.

This quote is valid for 30 days from 1 / 18/ 2012

CUSTOMER:
City of Park Ridge

Signature _____

Printed Name: _____

Title: _____

Date: _____

P.O. #: _____

CONTRACTOR:
Sentinel Technologies, Inc.

Signature: _____

Printed Name: _____

Title: _____

Date: _____